

# CAPITAL RAISING FORUM FOR GROWTH & EXPORT COMPANIES

The **Advanced Manufacturing Centre** and **Corporation Builders** would like to extend an invitation for you to attend the upcoming **Capital Raising Forum for Growth & Export Companies**.

This forum focuses on small to medium sized businesses looking to grow their business or to access capital. It encompasses a range of topics for both public and private businesses, as outlined in the following program.

If you are seeking information, networks and introductions into Australia's Venture Capital & Business Development Industries then we strongly recommend your attendance. You will have access to some of the most respected professional service providers in Australia.

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**Date:** Thursday, October 10 2002  
**Venue:** Willoughby City Council Chambers, Level 6, 31 Victor Street, Chatswood, Sydney  
**Time:** 1.00pm – 5.00pm followed by a networking & cocktail function  
**Registration:** \$99.00 including GST (includes workshop, catering, networking function & presenters pack)

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**Delegate Feedback** - *'Through attending a Corporation Builders event in 1995, our business accessed the knowledge, information and networks to develop into a \$70 Million organisation. I would recommend this forum to any company that has aspirations to grow. Corporation Builders understand SME's.'*

- Laurie Macolino, Director of Mercury Advisory Group

*'Thank you for organising this event. I found the information very comprehensive and the networks useful...very impressive!'*

- John Hunt, Director of Information Economy Planning

**To register please contact:**

**Jo-Hannah Lavey - Corporation Builders Pty Ltd**

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This document serves as a TAX INVOICE upon full payment. Please keep a copy for taxation purposes.

Date: 10/10/2002 ABN: 71 084 064 746

Mr/Miss/Ms/Mrs/Dr \_\_\_\_\_ Name: \_\_\_\_\_

Company: \_\_\_\_\_ Position: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Address \_\_\_\_\_ State: \_\_\_\_\_ P/C: \_\_\_\_\_

Cheque for \$ \_\_\_\_\_ (payable to Corporation Builders Pty Ltd, 545 Queen St, Brisbane 4000) OR

Debit my :  B/Card  M/Card  Visa  Diners  Amex

Amount: \$ \_\_\_\_\_ Cardholder Number: \_\_\_\_\_ Expiry date: \_\_\_\_\_

Cardholder Name: \_\_\_\_\_ Signature: \_\_\_\_\_

CCV Number: \_\_\_\_\_ (last three digits of the number on the signature panel except AMEX – four digits on front of card)

# CORPORATION BUILDERS 2002 SERIES

## Capital Raising Forum for Growth and Export Companies

in association with AMC

on Thursday, October 10

at the Willoughby Council Chambers, Level 6, 31 Victor Street, Chatswood

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1.00pm	<b>Registration for Delegates</b> - Tea and Coffee Served
1.15pm	<b>Introduction and Event Schedule</b> <i>Corporation Builders</i>
1.20pm	<b>Industry Awareness</b> <i>Willoughby City Council</i>
1.30pm	<b>Facilitating Capital Raising in Growth Companies</b> - Using industry economics and marketing strategy to create Shareholder Value - Creating your finance strategy and preferred investment proposition <i>Millhouse IAG</i>
2.00pm	<b>Growth Pathways for Emerging Businesses</b> - Avoiding the obstacles during development and gaining maximum value - Structuring your business for growth and success <i>PKF</i>
2.30pm	<b>Export and Cashflow Finance for Your Business</b> - What is cashflow finance and how it can work for your business - The benefits of factoring to growth companies <i>Scottish Pacific Business Finance</i>
3.00pm	Short Break - Tea and Coffee Served
3.30pm	<b>AusIndustry</b> - Government assistance for business <i>AusIndustry</i>
3.40pm	<b>Accessing and Understanding Australia's Venture Capital Industry</b> - How does a business access funds locally or internationally - What capital providers are looking for in your business <i>Nanyang Ventures</i>
4.10pm	<b>Accessing Government Grants</b> - What types of funding are available for growing organisations - Accessing R&D, COMET and Export Market Development Grants <i>Export Solutions</i>
4.40pm	<b>Business Angel Financing</b> - What is angel financing and how does it apply to growth businesses? <i>enterpriseangels™</i>
4.50pm	<b>Corporation Builders</b> - Where to go from here? <i>Corporation Builders</i>
4.55pm	Close of Forum <b>Networking Session &amp; Cocktail Function</b>

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(PROGRAM IS SUBJECT TO CHANGE WITHOUT NOTICE)